

Lesson Plan for the Semester Starting 15th January 2025

Financial Management – BBA(G) 4thSem

Subject Code: BBAN-401

Name of the Institution: DAV Institute of Management

Name of the teacher with designation: Dr. Rashmi Bhargava (Assistant Professor)

Department: BBA

Class Time : 1Hr.

Class	Date of Class taken	Topic/Chapter Covered	Academic Activity	Test/Assignment	Deviation If any
January					
1		Evolution and Scope of Fin Mgmt.	Lecture		
2		Objectives and Functions of Fin. Mgmt.	Lecture		
3		Goals of Fin. Mgmt.	Lecture		
4		Concept of TVM	Lecture		
5		Discounting and Compounding Techniques	Practical Questions		
6		Annuity, Applications of TVM	Lecture/Practical Questions	Assignment on TVM	
7		Introduction to Inv. Decisions	Lecture		
8		Class test (Unit 1)	Class test		
9		Meaning and Concept of Cost of Capital.	Lecture		
10		Significance of Cost of Capital	Lecture		
February					
11		Cost of Debenture	Practical Questions		
12		Cost of Preference	Practical Questions		
13		Cost of Equity	Practical Questions		
14		WACC	Lecture/Practical Questions	Assignment on Cost of Capital	
15		Class Test (Cost of Capital)	Class Test		
16		Practice Questions	Practical Questions		

17		Meaning, Concept, Imp. and Types of Capital Budgeting Decisions	Lecture		
18		Meaning and Types of Cash Flow	Lecture		
19		Types of Capital Budgeting Techniques	Lecture		
20		Payback Period Method	Practical Questions		
21		ARR	Practical Questions		
22		Dis. Payback Period Method	Practical Questions		
23		NPV	Practical Questions		
24		Profitability Index	Practical Questions		
25		IRR	Practical Questions		
March					
26		Merits and Demerits of Payback and NPV	Lecture		
27		Merits and Demerits of ARR and IRR	Lecture		
28		Capital Rationing	Lecture/Practical Questions	Assignment on Capital Budgeting	
29		Practice Questions	Lecture		
30		Class Test (Capital Budgeting)	Class test		
31		Concept of Leverage	Lecture		
32		Operational Leverage	Lecture/Practical Questions		
33		Financial Leverage	Lecture/Practical Questions		
34		Concept of Composite Leverage	Lecture/Practical Questions		
35		Practice Questions	Practical Questions		
36		Concept of Capital Structure, Determinants of Capital Structure	Lecture		
37		NI Approach	Lecture/Practical Questions		

38		NOI Approach	Lecture/Practical Questions		
39		Traditional Approach	Lecture/Practical Questions		
40		Comparison of three approaches	Lecture	Assignment on Capital Structure Theories	
April					
41		Dividend Decision(Meaning and Determinants)	Lecture/Practical Questions		
42		Walter Dividend Model	Lecture/Practical Questions		
43		Working Capital Management(Concept, Determinants and Components)	Lecture		
44		Cash Management, Receivables Management	Lecture		
45		Inventory Management	Lecture/Practical Questions		
47		Simple problems on Inventory Mgmt	Practical Questions		
48		Class test Unit 4	Class test		
49		Revision Class			
50		Revision Class			

Lesson Plan for semester starting w.e.f. 15th January 2025

Human Resource Management - BBA(G) 4th Semester

Paper Code: BBAN402

Name Of Institute: DAV Institute Of Management, Faridabad

Name of Teacher with designation: Dr. Dhrity Ahuja, Assistant Professor

Department: BBA(Industry Integrated)

Class time: 1 Hr.

Month	Class	Date of Class Taken	Topic/ Chapter covered	Academic activity	Test/ Assignment	Deviation/if any
Jan	1		Overview of Subject	Verbal/Discussion		
	2		Concept of HRM	Lecture/Presentation		
	3		Scope of HRM	Lecture/Presentation		
	4		Objectives & Functions	Lecture/Presentation		
	5		HRM Policies	Lecture/Presentation		
	6		HRM in globally competitive environment	Lecture/Presentation		
	7		Strategic HRM	Lecture/Presentation		
	8		HR Outsourcing-BPO, KPO	Lecture/Presentation	Assignment on HR Outsourcing	
	9		Human Resource Planning	Lecture/Presentation		
	10		Process & Limitation	Lecture/Presentation		
	11		Job analysis-overview	Lecture/Presentation		
	12		Job design	Lecture/Presentation		
	14		Employee Involvement	Lecture/Presentation		
	15		Flexible work schedule	Lecture/Presentation		
	16		Recruitment-Overview	Lecture/Presentation		
	17		Selection & its process	Lecture/Presentation		
	18		Concept of placement	Lecture/Presentation	Assignment on Recruitment & its sources	

	19		Induction-concept & its relevance	Lecture/Presentation		
	20		Rightsizing	Lecture/Presentation		
	21		Employee Training-concept	Lecture/Presentation		
	22		TNA	Lecture/Presentation		
	23		Cross cultural training	Lecture/Presentation		
	24		Designing Executive development	Lecture/Presentation	Assignment on Training & its methods	
	25		Career Planning	Lecture/Presentation		
	26		Career Development	Lecture/Presentation		
	27		Employee Retention	Lecture/Presentation		
	28		Succession Planning	Lecture/Presentation		
	29		Important Question discussion			
	30		Performance Management System	Lecture/Presentation	Assignment on Performance appraisal & its types.	
	31		Methods of performance appraisal	Lecture/Presentation		
	32		Wages & Salary administration	Lecture/Presentation		
	33		Methods of wage payment	Lecture/Presentation		
	34		Factors affecting wage & salary administration	Lecture/Presentation		
	35		Ensuring safe & healthy work env.	Lecture/Presentation		
	36		Employee Welfare	Lecture/Presentation		
	37		Balanced Scorecard	Lecture/Presentation		
	38		Competency based HRM	Lecture/Presentation		

Lesson Plan for the Semester Starting w.e.f. 15th January 2025

Business Research Methods- BBA (G) 4th Sem

Paper Code: BBAN403

Name of the Institute: DAV INSTITUTE OF MANAGEMENT, FARIDABAD

Name of the teacher with designation: Ms. NEETU JUNEJA (Assistant Professor)

Department: BBA

Month	Class	Date of Class taken	Topic/Chapter Covered	Academic Activity	Test/Assignment	Deviation if any
January	1		Introduction of the Subject	Lecture		
	2		Business Research: Meaning and Basic Research Aspects	Lecture & Discussion		
	3		Types of Business Research	Lecture & Discussion		
	4		Managerial Values of Business Research	Lecture & Discussion		
	5		Components of Research, Basic Concepts, Constructs, Definition Variables	Lecture & Discussion		
	6		Meaning of Hypothesis formulation & How to frame working Hypothesis	Lecture & Discussion		
	7		Deductive and Inductive Theory, Generalization of Deductive and Inductive theory Research	Lecture & Discussion		
	8		Research Problem & Identification Techniques	Lecture & Discussion		
	9		Research Process	Lecture & Discussion	Assignment No.1	
	10		Purpose & Types of Research Proposal	Lecture & Discussion		

February	11		Ingredient of Research Proposal	Lecture & Discussion		
	12		Students' Group Presentations	Presentation		
	13		Students' Group Presentations	Presentation		
	14		Research Design: Meaning and Basics of Research Design	Lecture & Discussion		
	15		Elements of Research Design	Lecture & Discussion		
	16		Practical aspect: how to make Research Design and Presentation of Various types of Research Design through sample research paper	Lecture & Discussion		
	17		Essential of Experimental Research Design and Basic Principles of Experimental Research Design	Lecture & Discussion		
	18		Meaning of Scales and Types of Scales	Lecture & Discussion		
	19		Validity and Reliability of Scales and Importance of Scales	Lecture & Discussion	Assignment No. 2	
	20		Students' Group Presentations	Presentation		
	21		Students' Group Presentations	Presentation		
	22		Sample Design and Sampling Procedure	Lecture & Discussion		
	23		Types of Sampling	Lecture & Discussion		
	24		Determination of Sample	Lecture &		

			size	Discussion		
	25		Types of Data	Lecture & Discussion		
	26		Primary Data and Secondary data	Lecture & Discussion		
March	27		Sources of Collecting Primary data	Lecture & Discussion		
	28		Merits and Demerits of Collecting Primary data	Lecture & Discussion		
	29		How manage and collect primary data	Lecture & Discussion		
	30		Secondary Data Collection sources	Lecture & Discussion		
	31		Presentation of Research Paper Sample for Research Design and Data	Lecture & Discussion	Assignment No 3	
	32		Students' Group Presentations	Presentation		
	33		Students' Group Presentations	Presentation		
	34		Constructing of Questionnaire	Lecture & Discussion		
	35		Merits and Demerits of Questionnaire, Method of Data Collection	Lecture & Discussion		
	36		Statistical techniques of Data Analysis	Lecture & Discussion		
	37		Descriptive Analysis	Lecture & Discussion		
	38		Frequency Distribution, Mean and Standard Deviation	Lecture & Discussion		

	39		Correlation and Regression	Lecture & Discussion		
	40		Uni-variate and bi-variate analysis	Lecture & Discussion		
	41		Analysis and test of Significance	Lecture & Discussion		
	42		Presentation of Research paper showing Analysis	Lecture & Discussion		
April	43		Research Report	Lecture & Discussion	Assignment No 4	
	44		Types of Research Report	Lecture & Discussion		
	45		Difference between Interpretation and Research report	Lecture & Discussion		
	46		Format of Research Report	Lecture & Discussion		
	47		Revision of Unit 1	Discussion		
	48		Revision of Unit 2	Discussion		
	49		Revision of Unit 3	Discussion		
	50		Revision of Unit 4	Discussion		

DAV INSTITUTE OF MANAGEMENT, FARIDABAD
Lesson Plan for 4th Semester starting w.e.f. 15st January, 2025

Lesson Plan - Session – January - June

Name of the Subject : Business Laws

Course : BBA (G) 4th Semester

Paper Code : BBAN 404

Dr. (CS) Juhi Kohli, Assistant professor (MBA Department)

Class time : 1 hour

Date	Class	Topic	Academic Activity	Deviation
	1	UNIT-I Law of contract - Introduction	Lecture	
	2	Meaning and essentials of a valid contract	Lecture	
	3	Offer and acceptance;	Lecture	
	4	Capacity to contract	Lecture	
	5	Consent and free consent	Lecture	
	6	Consideration	Lecture	
	7	Void agreements and quasi contract	Lecture	
	8	Different modes of discharge of a contract	Lecture	
	9	Remedies for breach of a contract.	Lecture	
	10	UNIT-II Purpose and meaning of the contract of the guarantee	Lecture	
	11	Kinds of guarantees	Lecture	
	12	Rights and obligations of creditors	Lecture	
	13	Rights, liabilities and discharge of surety	Lecture	
	14	Contract of indemnity	Lecture	
	15	Definition of bailment and its kinds	Lecture	
	16	Duties and rights of a bailer and a bailey	Lecture	
	17	Rights and duties of a pledger and pledgee	Lecture	
	18	UNIT-III Contract of agency and definition of agent and agency	Lecture	
	19	Creation of agency; duties and rights of agent and principal	Lecture	
	20	Principal's duties towards agents and third parties	Lecture	
	21	Termination of agency and power of attorney	Lecture	
	22	Law of sale of goods – definition and essentials of a contract of sale	Lecture	
	23	Conditions and warranties	Lecture	
	24	Passing of property in goods; performance of contract		
	25	Right of unpaid seller		
	26	Remedies for breach of a contract		

		UNIT-IV Negotiable instrument act – Meaning and essential elements of a negotiable instruments		
	27			
	28	Types of negotiable instrument		
	29	Holder and holder in due course;		
	30	Negotiation of negotiable instruments;		
	31	Dishonor of negotiable instruments.		
	32	Meaning and scope of information technology act, electronic governance		
	33	Digital signature, digital signature certificates and duties of subscribers		
	34	Regulation of certifying authority and Penalties adjudication and offences		
	35	RTI Act 2005 : Purpose, Definitions		
	36	Right to information and authorities under RTI Act		

Lesson Plan for the Semester starting w.e.f 15st January, 2025

Name of the Subject- DATABASE MANAGEMENT SYSTEM (Theory & Lab)

Subject code-BBAN-405

Course: BBA(G) 4th Sem

Name of Institute: D. A. V. Institute of Management

Name of teacher with designation: Dr. Shobha Bhatia, Assistant Professor (IT)

Department: B.Sc Hons CS/BBA BE

Class Time: 1 hr.

Month	S. No.	Date of class taken on	Topic/ Chapter covered	Academic activity	Test/ Assignment	Deviation, if any
Jan	1		<u>INTRODUCTION TO DATA AND DATABASE SYSTEM</u>	Lecture		
	2		<u>DBMS INTRODUCTION</u>	Lecture		
	3		<u>INTRODUCTION TO FILE SYSTEM</u>	Lecture, Group Discussion		
	4		<u>DIFF BETWEEN FILE SYSTEM AND DBMS</u>	Lecture		
	5		<u>ADVANTAGES OF FILE SYSTEM OVER DBMS</u>	Lecture		
	6		<u>DIFFERENCE BETWEEN DATA BASE SYSTEM AND DBMS</u>	Lecture		
	7		<u>CHARACTERISTICS OF DBMS</u>	Lecture		
	8		<u>ADVANTAGES & DISADVANTAGES OF DBMS</u>	Lecture		
	9		<u>REVISION & DOUBTS</u>	Lecture	Assignment	

					Theory 1	
	10		<u>OBJECTIVE OF DBMS, DATA DICTIONARY</u>	Lecture		
	11		<u>REVISION & DOUBTS</u>	Lecture		
	12		<u>DBMS USERS</u>	Lecture		
	13		<u>ROLE & FUNCTIONS OF DBA IN DBMS</u>	Lecture		
	14		<u>DBMS COMPONENTS</u>	Lecture		
	15		<u>DBMS ARCHITECTURE(DATA INDEPENDENCE)</u>	Lecture		
Feb	1		<u>REVISION & DOUBT</u>	Lecture	Assignment Theory-2	
	2		<u>RESPONSIBILITIES OF A DBA</u>	Lecture		
	3		<u>NETWORK MODEL .HIERARCHICAL AND RELATIONAL MODEL</u>	Lecture		
	4		<u>DIFFERENCE BETWEEN MODELS</u>	Lecture		
	5		<u>DBMS SYSTEMS</u>	Lecture		
	6		<u>CLASSIFICATION OF DBMS SYSTEM</u>	Lecture		
	7		<u>CONTD..</u>	Lecture		
	8		<u>TEST 1</u>	Lecture	Theory Test 1	
	9		<u>DATABASE RECOVERY</u>	Lecture		
	10		<u>DATABASE RECOVERY TECHNIQUES</u>	Lecture		
	11		<u>TECHNIQUES OF DATABASE</u>	Lecture		

			<u>SECURITY</u>			
	12		<u>REVISION & DOUBTS</u>	Lecture	Assignment Theory 3	
	13		<u>DDBMS AND CONCEPTS</u>	Lecture		
	14		<u>LAB ASSIGNMENT</u>	PRACTICAL		Assig-1-4
	15		<u>TEST 2</u>	Lecture	Theory Test 2	
	16		<u>DATAWAREHOUSING</u>	Lecture		
	17		DATA MINING	Lecture		
	18		<u>REVISION & DOUBTS</u>	Lecture		
	19		<u>LAB ASSIGNMENT</u>	PRACTICAL		Assignment-5-8
Mar	1		<u>DATAWAREHOUSING</u>	Lecture		
	2		DATA MINING	Lecture		
	3					
	4		SPATIAL DATABASE	Lecture		
	5		REVISION & DOUBTS	Lecture		
	6		LAB ASSIGNMENT	PRACTICAL		Lab Assign 9-12
	7		LAB ASSIGNMENT	PRACTICAL	Theory Test 4	Lab Assign 13-14
	8		LAB ASSIGNMENT	PRACTICAL	Assignment (Theory 4)	Lab assign 15-16
	9		EMERGING DATABASE TECHNOLOGIES	Lecture		
	10		REVISION FOR INTERNALS			
	11		EMERGING DATABASE TECHNOLOGIES	Lecture		
April	1		DIGITAL LIBRRAIES,	Lecture		

			INTERNET DATABASE			
	2		MULTIMEDIA DATABASE	Lecture		
	3		MOBILE DATABASE	Lecture	Theory Test 2	
	4		REVISION & DOUBTS	PRACTICAL		
	5		REVISION OF UNIT 1	Lecture		
	6		REVISION OF UNIT II	Lecture		
	7		REVISION OF UNIT III	Lecture		
	8		PREVIOUS YEARS UNIV QP DIS	Revision		
	9		PREVIOUS YEARS UNIV QP DIS	Revision		
	10					

Note: 5 Lectures per week

LAB PRACTICAL ASSIGNMENTS

ASSIGNMENT NO.	ASSIGNMENT NAME
1.	CREATING BASIC DATABASE IN MS ACCESS
2.	GENERAL INFORMATION OF STUDENT RECORD IN STUDENT DATABASE
3.	INSERTING IMAGE IN STUDENT RECORD
4.	CREATING DETAILED DATA IN A RECORD

5.	CREATING ALL RECORDS
6	GENERATING REPORTS
7	CREATING FORM
8	SCHEMA DEFINITION
9	ORGANIZATION'S ASSET DATABASE
10	EVENTS DATABASE
11	IMPORTING EXCEL DATA IN ACCESS DATABASE
12	FACULTY DATABASE OF AN EDUCATIONAL INSTITUTION
13	APPLYING FILTERS TO VIEW DATABASE
14	VARIOUS LATEST DATABASE TOOLS AND SOFTWARES

Lesson Plan for the Semester Starting: 15th Jan. 2025

Name of the subject: Human Rights and Values, BBA (G) 4th sem

Subject Code: BBAN 406

Name of the Institution: DAV Institute of Management

Name of the teacher with designation: Dr. Anjali Ahuja

Department: BBA

Class Time: 1Hr. (4 Hrs./Week)

Month	Class	Date of Class taken	Topic/Chapter Covered	Academic Activity	Test/Assignment	Deviation if any
Jan.	1		Overview of Syllabus	Lecture		
	2		Concept of value, Types of Values	Lecture & ppt		
	3		Concept of Human Values	Lecture & ppt		
	4		Evolution of value-oriented education	Lecture & ppt		
	5		Evolution of value-oriented education	Lecture & ppt		
	6		Concept of Value education	Lecture & ppt		
	7		Components of Value Education	Lecture & ppt		
	8		Character Formation	Lecture & ppt		
	9		Character Formation	Lecture & ppt		
	10		National integration and International Understanding	Lecture & ppt		
	11		Revision-Unit I	Lecture	Assignment	
Feb.	12		Concept of Human Rights, Indian perspective of human rights	Lecture & ppt		
	13		International perspective of human rights	Lecture & ppt		
	14		Evolution of Human Rights	Lecture &		

				ppt		
	15		Human Rights movement in India	Lecture & ppt		
	16		Classification of Human Rights	Lecture & ppt		
	17		Right to life, liberty and dignity	Lecture & ppt		
	18		Right to equality	Lecture & ppt		
	19		Right against exploitation	Lecture & ppt		
	20		Cultural and Educational Rights	Lecture & ppt		
	21		Economic, political and social rights	Lecture & ppt		
	22		Revision Unit-II	Lecture	Assignment	
	23		Core Issues: Poverty, overpopulation	Lecture & ppt		
	24		Illiteracy, Problems of Unsustainable Development	Lecture & ppt		
March	25		Disadvantaged group- Women	Lecture & ppt		
	26		Children	Lecture & ppt		
	27		Scheduled Castes and Scheduled Tribes	Lecture & ppt		
	28		Homeless and Slum Dwellers	Lecture & ppt		
	29		Physically and Mentally Handicapped	Lecture & ppt		
	30		Refugees and Internally Displaced Persons	Lecture & ppt		
	31		Revision Unit-III	Lecture	Assignment	
	32		Violation of Human Rights by State	Lecture & ppt		
	33		Violation of Human Rights by individuals and groups	Lecture & ppt		
	34		Nuclear weapons	Lecture & ppt		
	35		Terrorism	Lecture & ppt		
	36		Government systems for Redressal, Judiciary	Lecture & ppt		
April	37		National Human Rights	Lecture &		

			Commission	ppt		
	38		Other Statutory Commissions	Lecture & ppt		
	39		Media Advocacy, Creation of Human Rights Literacy and Awareness	Lecture & ppt		
	40		Revision Unit-IV	Lecture	Assignment	

Lesson Plan for the Semester Starting 15th JAN 2025

Financial Management – BBA 6thSem

Subject Code: BBAN-601

Name of the Institution: DAV Institute of Management

Name of the teacher with designation: Dr. Bhawna Sharma(Assistant Professor)

Department: MBA Class Time : 1Hr.

Class		Date of Class taken	Topic/Chapter Covered	Academic Activity	Test/Assignment	Deviation If any
January						
1			Introduction to Income Tax	Lecture & Discussion		
2			Basic Concepts of Income Tax	Lecture & Discussion		
3			Residential status and tax incidence	Lecture & Discussion		
4			Residential status and tax incidence	Lecture & Discussion		
5			Income Exempted From tax	Lecture & Discussion		
6			Income from salaries-Allowances	Lecture & Discussion		
7			Income from salaries-Allowances	Lecture & Discussion		
8			Income from salaries-Retirement Benefits	Lecture & Discussion		
9			Income from salaries-Retirement Benefits	Practical		
10			Income from salaries-Perquisites	Lecture		

11			Income from salaries-Perquisites	Lecture & Discussion		
February						
1			Income From house Property-Basis of Charge	Lecture & Discussion		
2			Income From house Property-Deductions	Practical		
3			Income From house Property-Annual Value	Lecture & Discussion		
4			Income From house Property-Annual Value	Practical		
5			PGBP-Basis of Charge	Lecture & Discussion		
6			PGBP-Admissible Expenses	Lecture & Discussion		
7			PGBP-Specific Expenses	Lecture & Discussion		
8			PGBP-Practical	Practical		
9			Review	Lecture & Discussion	MCQ Based on Unit-1	
10			Capital Gain-Basis of Charge	Lecture & Discussion		
11			Capital Gain-Special Cases	Lecture & Discussion		
12			Capital Gain-Special Cases	Practical		
13			Capital Gain-Exemptions	Lecture & Discussion		
March						
1			Capital Gain-Exemptions	Practical		
2			Income From other Sources-Basis of Charge	Lecture & Discussion		
3			Income From other Sources-Basis of Charge	Lecture & Discussion		
4			Clubbing of	Lecture &		

			Income-Provisions	Discussion		
5			Set off and Carry Forward of Losses	Lecture & Discussion		
6			TDS	Lecture		
7			Advance payment of tax	Lecture & Discussion		
8			Deductions-80C, To 80U	Lecture & Discussion		
9			Deductions-80C, To 80U	Practical		
10			Assessment of Individual	Practical	Assignment No:1	
11			Computation of Tax Liability	Practical		
12			Revision of Unit 1	Practical		
13			Revision of Unit 1	Lecture & Discussion		
April						
1			Revision of Unit 2	Lecture & Discussion		
2			Revision of Unit 2	Lecture & Discussion		
3			Revision of Unit 3	Lecture & Discussion		
4			Revision of Unit 3	Lecture & Discussion		
5			Revision of Unit 4	Lecture & Discussion		
6			Revision of Unit 4	Lecture & Discussion		

Lesson Plan for the Semester Starting : 15th January 2025

Name of the subject: System Analysis & Design

Subject Code:--BBAN 602

Name of the Institution: DAV Institute of Management

Name of the teacher with designation: Dr. Priti Bali

Department: BBA(General) 6th sem

Class Time: 1Hr.

Month	Class	Date of Class taken	Topic/Chapter Covered	Academic Activity(Online)	Test/ Assignment	Deviation if any
Jan	1		Introduction to system analysis and design (Basic terms: system analyst, software developer, data entry operators, IT staff turnover, manual system, computerized system, comparison of manual system and computerized system etc.)	Lecture/PPT		
	2		Introduction to system analysis and design	Lecture/PPT		
	3		System and its characteristics, System and its components	Lecture/PPT		
	4		System environment, System classification	Lecture/PPT		
	5		System Development Life Cycle (Introduction)	Lecture/PPT		
	6		Preliminary investigation, Feasibility study	Lecture/PPT		
	7		System analysis / System design	Lecture/PPT		

	8		Implementation and testing	Lecture/PPT		
	9		Post-implementation and maintenance	Lecture/PPT		
Feb	10		Case tools for system analyst, Roles of system analyst	Lecture/PPT		
	11		Entity-Relationship data models	Lecture/PPT		
	12		Feasibility study – economical feasibility, technical feasibility, operational feasibility	Lecture/PPT	Assignment on System Development Life Cycle (SDLC)	
	13		System conversion / File conversion / Training Methods	Lecture/PPT		
	14		Structured chart	Lecture/PPT		
	15		Form design, Screen Design	Lecture/PPT		
	16		Report design	Lecture/PPT		
	17		Structured Analysis: Data Flow Diagrams	Lecture/PPT		
	18		Data dictionary / Structured English	Lecture/PPT		
	19		Decision tables / Decision trees	Lecture/PPT		
	20		Equipment specification and selection: Hardware selection / Software selection / Vendor selection	Lecture/PPT		
	21		Project Selection	Lecture/PPT		
March	22		Personnel estimates, I/O design	Lecture/PPT		

	23		Introduction to database and DBMS	Lecture/PPT		
	24		Database Concepts	Lecture/PPT	Assignment on Tools of Structured Analysis	
	25		Logical design and Physical implementation	Lecture/PPT		
	26		Logical design to physical implementation	Lecture/PPT		
	27		Introduction to distributed database and distributed data processing	Lecture/PPT	Assignment on Equipment specification and selection	
	28		Replication / Fragmentation	Lecture/PPT		
April	29		Designing / Evaluation of distributed database system	Lecture/PPT		
	30		Introduction to real time system	Lecture/PPT		
	31		Event based real time analysis tools	Lecture/PPT		
	32		State transition diagrams	Lecture/PPT	Assignment on Distributed Database	
	33		Revision	Lecture/PPT		
	34		Revision	Lecture/PPT		
	35		Revision	Lecture/PPT		
	36		Revision	Lecture/PPT		

Lesson Plan for the Semester Starting : 15th January 2025

Name of the subject: Foundations Of International Business

Subject Code:--BBAN 603

Name of the Institution: DAV Institute of Management

Name of the teacher with designation: Dr. Neelam Gulati

Department: BBA(General) 6th sem

Class Time: 1Hr.

Month	Date of Class taken	Topic/Chapter Covered	Academic Activity(Online)	Test/ Assignment	Deviation if any
January	1	Introduction Of IB	Class Teaching & E- content		
	3	Types Of IB	Class Teaching & E- content		
	4	Basic Structure Of IB	Class Teaching & E- content		
	5	Motives Of IB, Barriers To IB	Class Teaching & E- content		
	8	Risk In IB	Class Teaching & E- content		
	10	Global Trading	Class Teaching & E- content		
February	11	Financial System	Class Teaching & E- content	Assignment of Unit I	
	12	Foreign Market Entry Modes	Class Teaching & E- content		
	13	Factors Of Country Evaluation And Selection	Class Teaching & E- content		
	14	Factors Of Country Evaluation And Selection Contd..	Class Teaching & E- content		
	15	Decisions Concerning Foreign Direct And Portfolio Investment	Class Teaching & E- content		
	16	Decisions Concerning Foreign Direct And Portfolio Investment Contd..	Class Teaching & E- content		
	17	Control Methods In IB	Class Teaching & E- content		
	18	Control Methods In IB Contd..	Class Teaching & E- content	Assignment of Unit II	
	19	Basic Foreign Manufacturing And Sourcing Decisions	Class Teaching & E- content		

	20	Basic Foreign Manufacturing And Sourcing Decisions Contd..	Class Teaching & E- content		
	21	Basic Foreign Manufacturing And Sourcing Decisions Contd..	Class Teaching & E- content		
	21	Basic Foreign Manufacturing And Sourcing Decisions Contd..	Class Teaching & E- content		
	22	Product Branding Decisions	Class Teaching & E- content		
	23	---Do---	Class Teaching & E- content		
	24	Approaches To International Pricing	Class Teaching & E- content		
	25	---Do---	Class Teaching & E- content		
March	26	Foreign Channel Decisions	Class Teaching & E- content		
	27	Foreign Channel Decisions	Class Teaching & E- content		
	28	Foreign Channel Decisions	Class Teaching & E- content		
	29	Logistical Decisions	Class Teaching & E- content	Assignment of Unit III	
	30	Accounting Differences Across The Countries	Class Teaching & E- content		
	31	Cross Cultural Challenges	Class Teaching & E- content		
	32	International Staffing	Class Teaching & E- content		
	33	Compensation Decisions	Class Teaching & E- content		
	34	Risk In IB	Class Teaching & E- content		
	35	Risk Management	Class Teaching & E- content		
	36	Risk Management Contd..	Class Teaching & E- content	Assignment of Unit IV	
	37	Revision	Class Teaching & E- content		
April	38	Revision	Class Teaching & E- content		
	39	Revision	Class Teaching & E- content		
	40	Revision	Class Teaching & E- content		
	41	Revision	Class Teaching & E- content		
	42	Revision	Class Teaching & E- content		

	43	Revision	Class Teaching & E- content		
	44	Revision	Class Teaching & E- content		
	45	Revision	Class Teaching & E- content		

DAV INSTITUTE OF MANAGEMENT, FARIDABAD
Lesson Plan for the Semester Starting : 15th January 2025
Lesson Plan - Session – January - June
Name of the Subject : Consumer Protection
Course : BBA(G) 6th Semester
Paper Code : BBAN 604
Dr. (CS) Juhi Kohli, Assistant professor (MBA Department)
Class time : 1 hour

Date	Class	Topic	Academic Activity	Test/ Assignment	Deviation (If Any)
	1	Unit 2 Introduction	Lecture		
	2	Measures for consumer protection in India	Lecture		
	3	Basic provisions of the CPA, 1986	Lecture		
	4	Organizational set up for consumer protection	Lecture	Assignment - Redressal machinery	
	5	Procedure of filing a complaint	Lecture		
	6	Reliefs available	Lecture		
	7	Latest amendments in CP Act, 1986	Lecture		
	8	Unit I Concept and types of consumer	Lecture		
	9	Need for consumer protection	Lecture		
	10	Approaches to consumer protection			
	11	Consumer buying motives	Lecture		
	12	Doctrine of caveat emptor	Lecture		
	13	Doctrine of Caveat Venditor			
	14	Concept of consumer's sovereignty	Lecture		
	15	Basic consumer rights.			
	16	UNIT-III Competition Act – Introduction	Lecture		
	17	Important definitions	Lecture		
	18	Provisions relating to consumer protection	Lecture		
	19	Role of voluntary consumer organizations	Lecture	Assignment - Role of VCO	

	20	Formation and registration of a voluntary consumer organization	Lecture		
	21	Role of VCO	Lecture		
	22	Business self-regulation			
	23	Consumer awareness – role of media	Group Discussion		
	24	Consumer awareness – role of Government	Lecture		
	25	UNIT-IV Recent developments in consumer protection movement	Lecture		
	26	Consumer information and knowledge as means of protection	Lecture		
	27	Sources of consumer information	Lecture		
	28	Ethical marketing as an instrument of consumer protection	Lecture		
	29	Role of Advertising Standard Council of India in consumer protection.	Lecture		
	30	Consumer Complaints Council	Lecture		
	31	Revision			

Lesson Plan for Semester starting w.e.f. 15th Jan 2025

Name of the Subject : E-Commerce

Paper Code : BBAN 605

Course : BBA(G) 6th Semester

Name of Institute: D.A.V. Institute of Management, Faridabad

Name of teacher with designation: Dr.Geetika Khurana (Assistant Professor)

Department: MCA

Class Time: 1 Hour

Lecture	Month	Topic/Chapter Covered	Academic activity
1	January	Unit -1 (Introduction) Meaning & Nature, Concept	Lecture/discussion
2		Advantages, Reasons for transacting online	Lecture/discussion
3		Developing & Deploying the system, one to one enterprise	Lecture/discussion
4		Introduction to the shopping website	Lab work
5		Nature & Dynamics of the Internet	Lecture/discussion
6		Continued.....	Lecture/discussion
7		Categories of Ecommerce	Lecture/discussion
8		Planning On-line business	Lecture/discussion
9		Pure Online vs. brick and click business	Lecture/discussion
10		Requirements for an online business, designing	Lecture/discussion
11		Unit-3 (Applications in E-commerce) In Manufacturing, Wholesale	Lecture/discussion
12		Applications in Retail & Service Sector	Lecture/discussion
13			Test

14	Feburary	Unit-2 (Technologies used for Online Business) Internet Introduction & IT Infrastructure	Lecture/discussion
15		Text and integrating e-business applications	Lecture/discussion
16		Mechanism of making payments through Internet	Lecture/discussion
17		Electronic payment systems, payment Gateways	Lecture/discussion
18		Visitors to web sites, tools for promoting website	Lecture/discussion
19		Plastic Money: Debit card, Credit Card	Lecture/discussion
20		Laws relating to online transactions	Lecture/discussion
21			Test
22		Unit 4 (Virtual Existence) Concepts, Working	Lecture/discussion
23		Advantages & Pitfalls of Virtual organizations	Lecture/discussion
24		Workface, work zone	Lecture/discussion
25		Workspace and staff less organization	Lecture/discussion
26	March	Designing on E-commerce model for a middle level organization:	Lecture/discussion
27		Conceptual Design	Lecture/discussion
28		Giving decsription of its transaction handling	Lecture/discussion
29		Infrastructure and resources required and system flow chart	Lecture/discussion
30		Security in E-commerce: Digital Signature	Lecture/discussion
31		Network Security	Lecture/discussion

32		Data Encryption Secret Keys	Lecture/discussion
33		Data Encryption	Lecture/discussion
34	April	Doubt Session	
35		Revision of Unit 1	
36		Revision of Unit 1	
37		Revision of Unit 2	
38		Revision of Unit 2	
39		Revision of Unit 3	
40		Revision of Unit 3	
41		Revision of Unit 4	
42		Revision of Unit 4	