

Lesson Plan for the Semester Starting w.e.f. 12th January 2026

Name of the subject: Income Tax

Subject Code: BBAN601

Course : BBA 6th Semester

Name of the Institution: DAV Institute of Management, Faridabad

Name of the teacher with designation: Dr. Bhawna Sharma (Assistant Professor)

Department: BBA

Class Time: 1Hr.

| Class | Date of Class taken | Topic | Academic activity | Test/Assignment | Deviation |
|--------------|----------------------------|--|--------------------------|------------------------|------------------|
| 1. | | Introduction to Income Tax | Lecture & Discussion | | |
| 2. | | Basic Concepts of Income Tax | Lecture & Discussion | | |
| 3. | | Residential status and tax incidence | Lecture & Discussion | | |
| 4. | | Residential status and tax incidence | Lecture & Discussion | | |
| 5. | | Income Exempted From tax | Lecture & Discussion | | |
| 6. | | Income from salaries- Allowances | Lecture & Discussion | | |
| 7. | | Income from salaries- Allowances | Lecture & Discussion | | |
| 8. | | Income from salaries- Retirement Benefits | Lecture & Discussion | | |
| 9. | | Income from salaries- Retirement Benefits | Practical | | |
| 10. | | Income from salaries- Perquisites | Lecture & Discussion | | |
| 11. | | Income from salaries- Perquisites | Lecture & Discussion | | |
| 12. | | Income From house Property-Basis of Charge | Lecture & Discussion | | |

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| 13. | | Income From house Property-Deductions | Practical | | |
| 14. | | Income From house Property-Annual Value | Lecture & Discussion | | |
| 15. | | Income From house Property-Annual Value | Practical | | |
| 16. | | PGBP-Basis of Charge | Lecture & Discussion | | |
| 17. | | PGBP-Admissible Expenses | Lecture & Discussion | | |
| 18. | | PGBP-Specific Expenses | Lecture & Discussion | | |
| 19. | | PGBP-Practical | Practical | | |
| 20. | | Review | Lecture & Discussion | ASSIGNMENT | |
| 21. | | Capital Gain-Basis of Charge | Lecture & Discussion | | |
| 22. | | Capital Gain-Special Cases | Lecture & Discussion | | |
| 23. | | Capital Gain-Special Cases | Practical | | |
| 24. | | Capital Gain-Exemptions | Lecture & Discussion | | |
| 25. | | Capital Gain-Exemptions | Practical | | |
| 26. | | Income From other Sources-Basis of Charge | Lecture & Discussion | | |
| 27. | | Income From other Sources-Basis of Charge | Lecture & Discussion | | |
| 28. | | Clubbing of Income- Provisions | Lecture & Discussion | | |
| 29. | | Clubbing of Income- Provisions | Lecture & Discussion | | |
| 30. | | Set off of Losses | Lecture & Discussion | | |
| 31. | | Carry Forward of Losses | Lecture & Discussion | | |

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| 32. | | TDS | Lecture & Discussion | | |
| 33. | | Advance payment of tax | Lecture & Discussion | | |
| 34. | | Deductions-80C, To 80U | Lecture & Discussion | | |
| 35. | | Deductions-80C, To 80U | Practical | | |
| 36. | | Assessment of Individual | Practical | | |
| 37. | | Assessment of Individual | Practical | | |
| 38. | | Computation of Tax Liability | Practical | | |
| 39. | | Computation of Tax Liability | Practical | | |
| 40. | | Revision of Unit 1 | Practical | | |
| 41. | | Revision of Unit 1 | Lecture & Discussion | | |
| 42. | | Revision of Unit 2 | Lecture & Discussion | | |
| 43. | | Revision of Unit 2 | Lecture & Discussion | | |
| 44. | | Revision of Unit 3 | Lecture & Discussion | | |
| 45. | | Revision of Unit 3 | Lecture & Discussion | | |
| 46. | | Revision of Unit 4 | Lecture & Discussion | | |
| 47. | | Revision of Unit 4 | Lecture & Discussion | | |
| 48. | | Paper Discussion | | | |

Lesson Plan for the Semester Starting w.e.f. 12th January 2026

Name of the subject: System Analysis and Design

Subject Code: BBAN602

Course: BBA 6th Semester

Name of the Institution: DAV Institute of Management, Faridabad

Name of the teacher with designation: Dr. Priti Bali (Assistant Professor)

Department: BBA

Class Time: 1Hr.

| Month | Class | Date of Class Taken | Topic/Chapter Covered | Academic Activity | Test / Assignment | Deviations (if any) |
|--------------|--------------|----------------------------|---|--------------------------|--------------------------|----------------------------|
| Jan | 1 | | Introduction to system analysis and design (Basic terms: system analyst, software developer, data entry operators, IT staff turnover, manual system, computerized system, comparison of manual system and computerized system etc.) | Lecture/PPT | | |
| | 2 | | Introduction to system analysis and design | Lecture/PPT | | |
| | 3 | | System and its characteristics, System and its components | Lecture/PPT | | |
| | 4 | | System environment, System classification | Lecture/PPT | | |
| | 5 | | System Development Life Cycle (Introduction) | Lecture/PPT | | |
| | 6 | | Preliminary investigation, Feasibility study | Lecture/PPT | | |
| | 7 | | System analysis / System design | Lecture/PPT | | |
| | 8 | | Implementation and testing | Lecture/PPT | | |
| | 9 | | Post-implementation and maintenance | Lecture/PPT | | |

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| Feb | 10 | | Case tools for system analyst, Roles of system analyst | Lecture/PPT | | |
| | 11 | | Entity-Relationship data models | Lecture/PPT | | |
| | 12 | | Feasibility study – economical feasibility, technical feasibility, operational feasibility | Lecture/PPT | Assignment on System Development Life Cycle (SDLC) | |
| | 13 | | System conversion / File conversion / Training Methods | Lecture/PPT | | |
| | 14 | | Structured chart | Lecture/PPT | | |
| | 15 | | Form design, Screen Design | Lecture/PPT | | |
| | 16 | | Report design | Lecture/PPT | | |
| | 17 | | Structured Analysis: Data Flow Diagrams | Lecture/PPT | | |
| | 18 | | Data dictionary / Structured English | Lecture/PPT | | |
| | 19 | | Decision tables / Decision trees | Lecture/PPT | | |
| | 20 | | Equipment specification and selection: Hardware selection / Software selection / Vendor selection | Lecture/PPT | | |
| | 21 | | Project Selection | Lecture/PPT | | |
| March | 22 | | Personnel estimates, I/O design | Lecture/PPT | | |
| | 23 | | Introduction to database and DBMS | Lecture/PPT | | |
| | 24 | | Database Concepts | Lecture/PPT | Assignment on Tools of Structured Analysis | |
| | 25 | | Logical design and Physical implementation | Lecture/PPT | | |
| | 26 | | Logical design to physical implementation | Lecture/PPT | | |
| | 27 | | Introduction to distributed database and distributed data processing | Lecture/PPT | Assignment on Equipment specification and selection | |

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| | 28 | | Replication / Fragmentation | Lecture/PPT | | |
| April | 29 | | Designing / Evaluation of distributed database system | Lecture/PPT | | |
| | 30 | | Introduction to real time system | Lecture/PPT | | |
| | 31 | | Event based real time analysis tools | Lecture/PPT | | |
| | 32 | | State transition diagrams | Lecture/PPT | Assignment on Distributed Database | |
| | 33 | | Revision | Lecture/PPT | | |
| | 34 | | Revision | Lecture/PPT | | |
| | 35 | | Revision | Lecture/PPT | | |
| | 36 | | Revision | Lecture/PPT | | |
| | 37 | | Revision | Lecture/PPT | | |
| | 38 | | Revision | Lecture/PPT | | |
| | 39 | | Revision | Lecture/PPT | | |
| | 40 | | Revision | Lecture/PPT | | |

Lesson Plan for the Semester Starting w.e.f. 12th January 2026

Name of the subject: Foundations Of International Business

Subject Code: BBAN603

Course : BBA 6th Semester

Name of the Institution: DAV Institute of Management, Faridabad

Name of the teacher with designation: Dr. Neelam Gulati (Associate Professor)

Department: BBA

Class Time: 1Hr.

| Month | Class | Date of Class taken | Topic/Chapter Covered | Academic Activity(Online) | Test/Assignment | Deviation if any |
|--------------|--------------|----------------------------|--|----------------------------------|------------------------|-------------------------|
| January | 1 | | Introduction Of IB | Class Teaching & E- content | | |
| | 2 | | Types Of IB | Class Teaching & E- content | | |
| | 3 | | Basic Structure Of IB | Class Teaching & E- content | | |
| | 4 | | Motives Of IB, Barriers To IB | Class Teaching & E- content | | |
| | 5 | | Risk In IB | Class Teaching & E- content | | |
| | 6 | | Global Trading | Class Teaching & E- content | | |
| | 7 | | Financial System | Class Teaching & E- content | Assignment of Unit I | |
| | 8 | | Foreign Market Entry Modes | Class Teaching & E- content | | |
| | 9 | | Factors Of Country Evaluation And Selection | Class Teaching & E- content | | |
| February | 10 | | Factors Of Country Evaluation And Selection Contd.. | Class Teaching & E- content | | |
| | 11 | | Decisions Concerning Foreign Direct And Portfolio Investment | Class Teaching & E- content | | |
| | 12 | | Decisions Concerning Foreign Direct And Portfolio Investment Contd.. | Class Teaching & E- content | | |
| | 13 | | Control Methods In IB | Class Teaching & E- content | | |
| | 14 | | Control Methods In IB Contd.. | Class Teaching & E- content | Assignment of Unit II | |
| | 15 | | Basic Foreign Manufacturing And Sourcing Decisions | Class Teaching & E- content | | |
| | 16 | | Basic Foreign Manufacturing And Sourcing Decisions Contd.. | Class Teaching & E- content | | |

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| | 17 | | Basic Foreign Manufacturing And Sourcing Decisions Contd.. | Class Teaching & E- content | | |
| | 18 | | Basic Foreign Manufacturing And Sourcing Decisions Contd.. | Class Teaching & E- content | | |
| | 19 | | Product Branding Decisions | Class Teaching & E- content | | |
| March | 20 | | ---Do--- | Class Teaching & E- content | | |
| | 21 | | Approaches To International Pricing | Class Teaching & E- content | | |
| | 22 | | ---Do---- | Class Teaching & E- content | | |
| | 23 | | Foreign Channel Decisions | Class Teaching & E- content | | |
| | 24 | | Foreign Channel Decisions | Class Teaching & E- content | | |
| | 25 | | Foreign Channel Decisions | Class Teaching & E- content | | |
| | 26 | | Logistical Decisions | Class Teaching & E- content | Assignment of Unit III | |
| | 27 | | Accounting Differences Across The Countries | Class Teaching & E- content | | |
| | 28 | | Cross Cultural Challenges | Class Teaching & E- content | | |
| | 29 | | International Staffing | Class Teaching & E- content | | |
| | 30 | | Compensation Decisions | Class Teaching & E- content | | |
| April | 31 | | Risk In IB | Class Teaching & E- content | | |
| | 32 | | Risk Management | Class Teaching & E- content | | |
| | 33 | | Risk Management Contd.. | Class Teaching & E- content | Assignment of Unit IV | |
| | 34 | | Revision | Class Teaching & E- content | | |
| | 35 | | Revision | Class Teaching & E- content | | |
| | 36 | | Revision | Class Teaching & E- content | | |
| | 37 | | Revision | Class Teaching & E- content | | |
| | 38 | | Revision | Class Teaching & E- content | | |
| | 39 | | Revision | Class Teaching & E- content | | |
| | 40-45 | | Revision | Class Teaching & E- content | | |

Lesson Plan for the Semester starting w.e.f. 12th January 2026

Name of the Subject: Consumer Protection

Paper Code: BBAN604

Course: BBA 6th Semester

Name of the Institute: DAV INSTITUTE OF MANAGEMENT, FARIDABAD

Name of the teacher with designation: Ms. Shweta Nagpal (Assistant Professor)

Department: BBA

Class time : 1 hour

| Month | Class | Date of Class taken | Topic /Chapter Covered | Academic Activity | Test/Assignment | Deviation (If Any) |
|--------------|--------------|----------------------------|---|--------------------------|----------------------------------|---------------------------|
| January | | 1 | Unit I Concept and types of consumer | Lecture | | |
| | | 2 | Need for consumer protection | Lecture | | |
| | | 3 | Approaches to consumer protection | Lecture | | |
| | | 4 | Consumer buying motives | Lecture | Assignment - Redressal machinery | |
| | | 5 | Doctrine of caveat emptor | Lecture | | |
| | | 6 | Doctrine of Caveat Venditor | Lecture | | |
| | | 7 | Concept of consumer's sovereignty | Lecture | | |
| | | 8 | Basic consumer rights. | Lecture | | |
| | | 9 | Basic consumer rights.(Contd.) | Lecture | | |
| | | 10 | Cases of Exploitation of Consumers | Lecture | | |
| | | 11 | Unit 2 Introduction | Lecture | | |
| | | 12 | Measures for consumer protection in India | Lecture | | |
| | | 13 | Basic provisions of the CPA, 1986 | Lecture | | |
| Feb | | 14 | Organizational set up for consumer protection | Lecture | | |
| | | 15 | Mechanism for Consumer Protection | Lecture | | |
| | | 16 | District , State & National Commission | Lecture | | |
| | | 17 | Procedure of filing a complaint | Lecture | | |
| | | 18 | Form of Complaint | Lecture | | |
| | | 19 | Reliefs available | Lecture | | |
| | | 20 | MRTP Act | Lecture | | |

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| | | 21 | Concept of unfair trade practices | Lecture | | |
| | | 22 | Remedies for Consumers under MRTP Act | Lecture | | |
| | | 23 | Latest amendments in CP Act, 1986 | Lecture | | |
| March | | 24 | UNIT-III Competition Act – Introduction | Lecture | | |
| | | 25 | Important definitions | Lecture | | |
| | | 26 | Provisions relating to consumer protection | Lecture | | |
| | | 27 | Role of voluntary consumer organizations | Lecture | Assignment - Role of VCO | |
| | | 28 | Formation and registration of a voluntary consumer organization | Lecture | | |
| | | 29 | Role of VCO | Lecture | | |
| | | 30 | Business self-regulation | Lecture | | |
| | | 31 | Consumer awareness – role of media | Group Discussion | | |
| | | 32 | Consumer awareness – role of Government | Lecture | | |
| April | | 33 | UNIT-IV Recent developments in consumer protection movement | Lecture | | |
| | | 34 | Consumer information and knowledge as means of protection | Lecture | | |
| | | 35 | Sources of consumer information | Lecture | | |
| | | 36 | Ethical marketing as an instrument of consumer protection | Lecture | | |
| | | 37 | Role of Advertising Standard Council of India in consumer protection. | Lecture | | |
| | | 38 | Consumer Complaints Council | Lecture | | |
| | | 39 | Revision | Discussion | | |
| | | 40 | Revision | Discussion | | |

Lesson Plan for the Semester starting w.e.f. 12th January 2026

Name of the Subject: E-Commerce

Paper Code: BBAN605

Course: BBA 6th Semester

Name of the Institute: DAV INSTITUTE OF MANAGEMENT, FARIDABAD

Name of the teacher with designation: Dr. Geetika Khurana (Assistant Professor)

Department: BBA

Class time : 1 Hour

| Month | Class | Date of Class Taken | Topic/Chapter Covered | Academic Activity | Test / Assignment | Deviations (if any) |
|--------------|--------------|----------------------------|--|--------------------------|--------------------------|----------------------------|
| Jan | 1 | | Unit -1 (Introduction) Meaning & Nature, Concept | Lecture/PPT | | |
| | 2 | | Advantages, Reasons for transacting online | Lecture/PPT | | |
| | 3 | | Developing & Deploying the system, one to one enterprise | Lecture/PPT | | |
| | 4 | | Introduction to the shopping website | Lecture/PPT | | |
| | 5 | | Nature & Dynamics of the Internet | Lecture/PPT | | |
| | 6 | | Continued..... | Lecture/PPT | | |
| | 7 | | Categories of Ecommerce | Lecture/PPT | | |
| | 8 | | Planning On-line business | Lecture/PPT | | |
| | 9 | | Pure Online vs. brick and click business | Lecture/PPT | | |
| | 10 | | Requirements for an online business, designing | Lecture/PPT | | |
| Feb | 11 | | Unit-3 (Applications in E-commerce) In Manufacturing, Wholesale | Lecture/PPT | | |
| | 12 | | Applications in Retail & Service Sector | Lecture/PPT | | |
| | 13 | | | Lecture/PPT | TEST/ASSIGNMENT | |
| | 14 | | Unit-2 (Technologies used for Online Business) Internet | Lecture/PPT | | |

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|--------------|----|--|--|-------------|-----------------|--|
| | | | Introduction & IT Infrastructure | | | |
| | 15 | | Text and integrating e-business applications | Lecture/PPT | | |
| | 16 | | Mechanism of making payments through Internet | Lecture/PPT | | |
| | 17 | | Electronic payment systems, payment Gateways | Lecture/PPT | | |
| | 18 | | Visitors to web sites, tools for promoting website | Lecture/PPT | | |
| | 19 | | Plastic Money: Debit card, Credit Card | Lecture/PPT | | |
| | 20 | | Laws relating to online transactions | Lecture/PPT | | |
| | 21 | | | Lecture/PPT | TEST/ASSIGNMENT | |
| | 22 | | Unit 4 (Virtual Existence) Concepts, Working | Lecture/PPT | | |
| | 23 | | Advantages & Pitfalls of Virtual organizations | Lecture/PPT | | |
| | 24 | | Workface, work zone | Lecture/PPT | | |
| March | 25 | | Workspace and staff less organization | Lecture/PPT | | |
| | 26 | | Designing on E-commerce model for a middle level organization: | Lecture/PPT | | |
| | 27 | | Conceptual Design | Lecture/PPT | | |
| | 28 | | Giving decription of its transaction handling | Lecture/PPT | | |
| | 29 | | Infrastructure and resources required and system flow chart | Lecture/PPT | | |
| | 30 | | Security in E-commerce: Digital Signature | Lecture/PPT | | |
| | 31 | | Network Security | Lecture/PPT | | |
| | 32 | | Data Encryption Secret Keys | Lecture/PPT | | |
| | 33 | | Data Encryption | Lecture/PPT | | |
| April | 34 | | Doubt Session | Lecture/PPT | | |
| | 35 | | Revision of Unit 1 | Lecture/PPT | | |
| | 36 | | Revision of Unit 1 | Lecture/PPT | | |
| | 37 | | Revision of Unit 2 | Lecture/PPT | | |

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|--|----|--|--------------------|-------------|--|--|
| | 38 | | Revision of Unit 2 | Lecture/PPT | | |
| | 39 | | Revision of Unit 3 | Lecture/PPT | | |
| | 40 | | Revision of Unit 3 | Lecture/PPT | | |
| | 41 | | Revision of Unit 4 | Lecture/PPT | | |
| | 42 | | Revision of Unit 4 | Lecture/PPT | | |